

Pricing

Managed IaaS: Cloud Storage, Backup and Archiving

What is Reliance 2?

You might already be familiar with the term Infrastructure-as-a-Service (IaaS) when talking about cloud and hosting.

Reliance 2 is more than IaaS, it's Managed IaaS from PSU.

This big difference means that we're hosting **and managing** your infrastructure, so you know it's in safe hands.

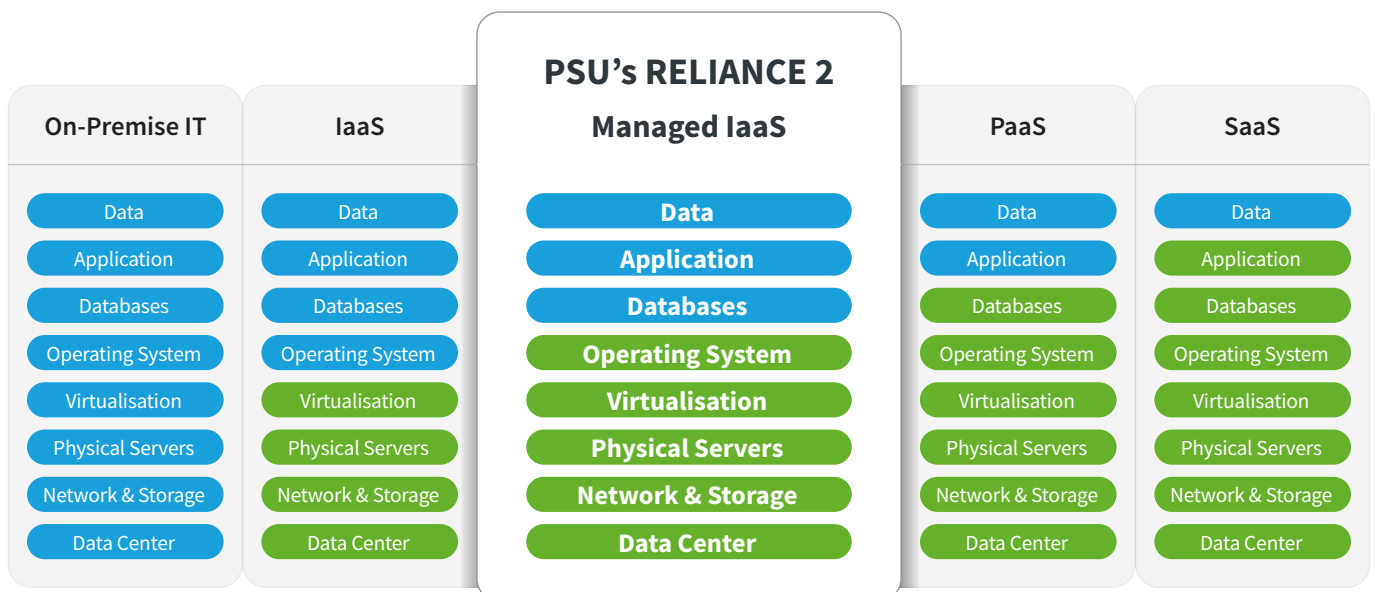
Why is it better?

This diagram gives you a breakdown of how Reliance 2 is distinct compared to standard as-a-Service offerings:



One easy way to explain how as-a-Service works is in terms of Pizza-as-a-Service. This checklist shows everything you would have to do to cook a pizza (blue ticks) and what a provider would do for you (green ticks).

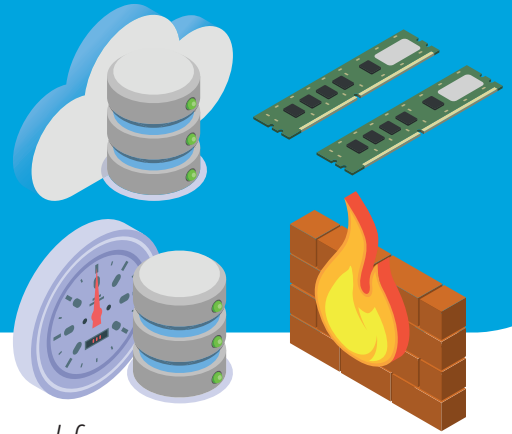
	Traditional On-Premises Deployment	Infrastructure-as-a-Service (IaaS)	Platform-as-a-Service (PaaS)	Software-as-a-Service (SaaS)
Kitchen	✓	✓	✓	✓
Gas	✓	✓	✓	✓
Oven	✓	✓	✓	✓
Dough	✓	✓	✓	✓
Topping	✓	✓	✓	✓
Cooking	✓	✓	✓	✓
	In-House	Kitchen-as-a-Service	Walk-in-and-Bake	Pizza-as-a-Service



● You manage

● Provider manages

Features and Benefits



Security, flexibility, and reliability. All features you need from a hosting solution. Add a layer of expert management on top and you've got the ideal infrastructure to allow your business to flourish.

PSU's Managed IaaS (Infrastructure-as-a-Service) delivers the right solution for your business' hosting needs. Developed over a period of 6 months, this evolution of our trusted infrastructure is the best yet – we call it Reliance 2.

Features

- Infrastructure built to your needs
- Operating systems are included, offering more than standard IaaS
- Customisable RAM
- Choose the levels of storage you need
- Options for standard or performance storage
- Backup with powerful recovery services
- Standard firewall or extra level
- Adaptable to your specific requirements
- Active management by PSU's experts
- Supported by our high levels of customer service



Benefits

PSU's Reliance 2 delivers for your business

- ✓ Not off-the-shelf – tailored for you
- ✓ Flexible options around compute, network, storage and backup
- ✓ Supports migration from legacy applications
- ✓ Enables access to applications from everywhere
- ✓ Removes headaches of maintaining and patching aging hardware
- ✓ Simple monthly fee means no large outlay
- ✓ Speeds up mobilisation of staff to new sites or environments
- ✓ Highly secure



Contact us to get your quote for Managed IaaS



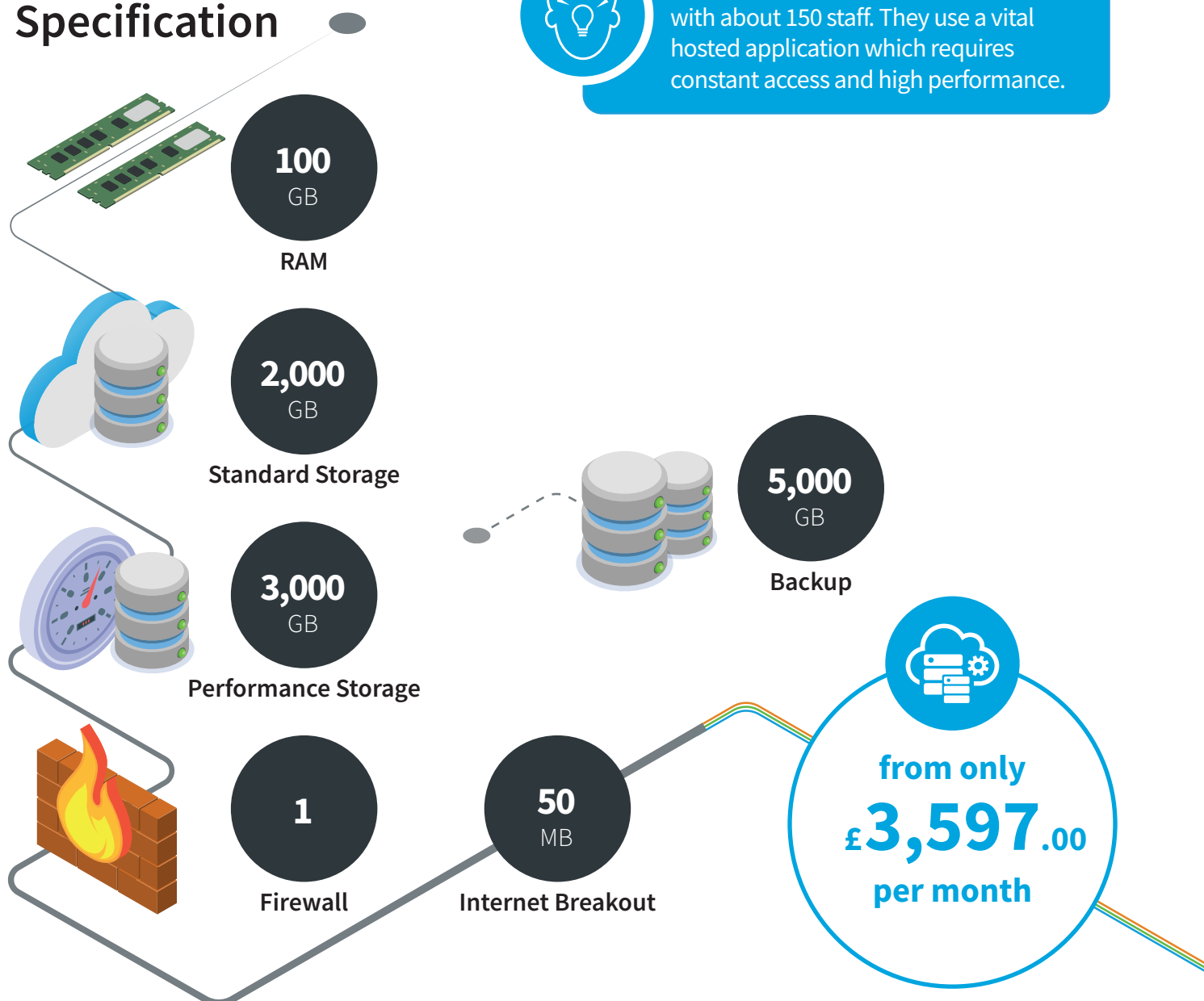
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PSU's Managed IaaS Specification



This scenario is based on a company with about 150 staff. They use a vital hosted application which requires constant access and high performance.



 **Contact us to get your quote for Managed IaaS**

Case Study

We've supported DCL's journey with different technology solutions to meet their changing requirements since 2012. A recent focus has been their Office 365 roadmap and Managed IaaS.

Challenge

DCL wanted better performance for their business-critical apps, and the ability to easily test new apps and features.

Solution

A migration to our latest Reliance 2 Managed IaaS platform enabled DCL to achieve better performance, reduced costs, and improved productivity, while providing a flexible, cost-effective test environment for future projects.



dcl
DirectCommercial

PSU

2012

Start of DCL's relationship with PSU.

2014

Migrated to Reliance, PSU's Managed IaaS platform.



2019

Started Office 365 journey.

Reliance 2

2020

Migrated to new Reliance 2 platform.



2020

Started using Reliance 2 test environment to test multi-factor authentication and conditional access as part of Office 365 roadmap.

How is DCL using Reliance 2?



29 servers hosted



12.5TB storage



165 users via Microsoft Remote Desktop Services



Flexible test environment



Contact us to get your quote for Managed IaaS

Your quote will cover infrastructure built to your needs:

- ✓ Operating systems included
- ✓ Standard or performance storage
- ✓ Customisable RAM
- ✓ Backup and powerful recovery
- ✓ Choose your storage level
- ✓ Standard firewall or custom



0800 652 4888



psu.co.uk



info@psu.co.uk



Phone Systems & Support

- ✓ Maintenance contracts
- ✓ New systems & upgrades
- ✓ Hosted telephony
- ✓ SIP migration
- ✓ Contact centres
- ✓ Unified communications



IT Managed Services

- ✓ Patching & updates
- ✓ IT security
- ✓ Network infrastructure
- ✓ Storage & backup
- ✓ Server maintenance
- ✓ Hosting & cloud solutions



Mobile Solutions

- ✓ Mobile handsets
- ✓ SIMs
- ✓ Voice & data plans
- ✓ Mobile device management



Connectivity & Networks

- ✓ Single-site/multi-site
- ✓ Private networking
- ✓ Leased lines
- ✓ MPLS